

Pricing and Market Access Senior Analyst



HERON Evidence Development LLC

Somerville, NJ

June 2010

Contract Type

The permanent position is suitable for full-time employees only.

Why a Pricing and Market Access Analyst?

Heron Evidence Development provides services to the pharmaceutical, biotech and medical device industries that accelerate market access to modern treatments around the world. Heron is proud to count some of the largest pharmaceutical companies in the world as its clients. Heron is expanding its US operations and has a requirement for a Pricing and Market Access Senior Analyst to help sustain rapid growth.

Role Objectives and Aims

A Senior Analyst's main day-to-day duties will be to work on Pricing and Market Access projects, which will include aiding senior team in developing client-specific strategic recommendations for Pharmaceutical Executives from leading Pharmaceutical and Biotech companies.

You will be responsible for:

1. Providing high quality, timely, strategic solutions to meet client needs through proven analytical skills.
2. Conducting and analyzing primary and secondary research, which will shape the development of strategic recommendations.
3. Completing draft deliverables with minimal support
4. Fostering business development and contribute to the technical development of proposals for new work
5. Developing in-depth knowledge of the US healthcare system.

Applicants will have pricing and reimbursement experience, and an awareness of associated issues on a US and European level.

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Your Profile

- Bachelors degree in an appropriate discipline, Masters desirable
- Experience in an analytical role, ideally within pricing and reimbursement:
 - Strategic Consultancy (outside P&R will be considered)
 - Pharmaceutical Company
 - Academia (considered)
 - Payers Organization (considered)
- Strong written and verbal communication skills; strong analytical and numerical problem solving skills
- Self motivation, ambition and flexibility
- A high degree of written accuracy and attention to detail
- The ability to continue a task or assignment through to completion
- The ability to manage multiple workstreams and lines of communication simultaneously
- The ability to understand client issues and develop a framework for solving these issues
- Able to demonstrate high competence with major Microsoft applications (Outlook, Word, Excel, PowerPoint)
- You must have the right to work in the United States
- US driving license with clean record and your own car
- Advanced Account Management, Business Development or Executive Sales skills a plus
- Ability to speak another language would be an asset

Your Reward

- Salary: Competitive with high earnings potential
- Performance review: 6-monthly
- Healthcare plan
- Flexi-time
- Computer
- Training

Your Office Location

You will work out of the Heron offices located in Somerville, NJ although you may spend much of your time meeting clients. The office is within easy reach of New York City. Please send your CV to USVacancies@heronhealth.com.